



E-mail: khalidsidahmed@gmail.com

Qatar (+974)66573440- Saudi (+966549103401)

Sudan (+249) 123488888

Khalid Said Ahmed Awadelkarim Hamza, PhD.

PROFILE

With over twenty-five years of extensive expertise in broad suite of management and training especially in Logistics and SCM strategy planning & implementation, business transformation and change management, business excellence & PMO, training, learning & development. I hold a PhD in Quality Management and Performance, a visionary leader and a strategy expert with a strong record of accomplishment of delivering sustainable, multi-million-dollar projects in both Sudan and GCC.

Fields of expertise include Strategy & PMO (Qatar Post and Sudan Post), Supply Chain, Logistics and Mail & Parcels (Qatar Post and SudaPost); Aviation (airport management, airlines and aircraft maintenance, Sudanair), Logistics (SudaPost Logistics Services) and Academia (Full-Time CCQ Qatar and Part-Time lecturer at Sudan University of Science & Technology and UK). Seeking a challenging position to drive realization of business targets with proficient management of organizational diversity, while maintaining a firm focus on assured bottom line gains and distinguished organization performance.

KEY SKILLS

Lecturing and training in various fields:

- Supply Chain Management, Logistics
- Business Development, Operations Management
- Supply Chain Management, Logistics
- Digital Business Transformation, Change Management, Business Excellence (EFQM), Total Quality Management (TQM)
- Program Management and Strategic Planning/Implementation
- Business Development, Operations Management, Supply Chain Management, Logistics Management and Planning
- Management Reporting, Resource Allocation, Competitive Analysis, Negotiations
- Human Resource Management, Formulating Policies/Procedures, Performance Evaluation
- Development & Training, HR Selection, Performance Management, Quality Control, Retention
- Leadership, Team Building, Decision Making, Communication, Measurable Deliverables, Time Management

EDUCATION

University of Nottingham, School of Business and Management, UK (Sep03 – Jun07)
PhD, Quality Management (Supply Chain, Quality, Operations)
Research Topic: Quality Management in Less-Developing Countries

Cranfield University, School of Engineering, UK (Sep01 – Sep02)
MSc. Air Transport Management

University of Khartoum, Faculty of Engineering, Sudan (Sep87 – Oct 93)
BSc. Honors Electrical Engineering (Telecommunication)

TRAINING EXPERIENCE

Training & Facilitation Activities

- Facilitate various L&D activities, training, coaching and highly successful training workshops for Managers and Leaders in the MENA region.
- Work closely with cross functional managers/teams of clients to identify organization and people development issues and developing strategies and solutions.
- Lead setting strategies for the learning & organization development functions and guide the development of organizations improvement plans and career development.
- Coach employees/individuals focusing on Personal Growth and on developing PD & Leadership Development.
- **Extensive lecturing and training experience in the following disciplines (more than 7000 hrs of training):**
 - Administrative Excellence and Effectiveness
 - Introduction to Project Management
 - Principles of Management
 - Total Quality Management (TQM), Concepts and Implementation
 - Building Excellent Management Capacities
 - Business Excellence Model (EFQM)
 - Strategic Management and Innovation
 - Supply Chain Management
 - Logistics Management
 - Warehousing Management
 - Digital Transformation
 - Procurement Management
 - Corporate Social Responsibilities (CSR)
 - E-Commerce
 - Communication Skills and Customer Service
 - Problem Solving and Decision Making
 - Business Development
 - KPIs
- Proficiency in Quality and Excellence. Worked as a TQM, EFQM part-time consultant for a Holding Company (with 42 subsidiary companies). Followed all phases of implementation from awareness to the final assessment and reporting.

Examples of the organizations dealt with and trained in (over 5000 training hours)

- Ministry of Urban Planning – Sudan - Team Building Skills - TQM - Resource Planning	- University of Nottingham – UK - June 2005 –December 2009 - Logistics and Supply Chain - Quality Management
- Danfodiuo Holding Company – Sudan - EFQM - Logistics and Supply Chain	- Ideal Reach Training Centre– Riyadh – Saudi Arabia - June 2023 - Supply Chain and Inventory Management
- الشركة القطرية للخدمات البريدية – قطر - Qatar Postal Services Company – Doha _ Qatar - Communication and Negotiations and Management Skills - KPIs - Strategic Planning	- جامعة السودان للعلوم و التكنولوجيا- السودان - Sudan University for Science and Technology – Sudan - Quality Management in Education
- مركز تدريب النفط- السودان - Petroleum Training Institute – Khartoum – Sudan	- شركة تويوتا – بريطانيا - Toyota Company – UK
- الهيئة القومية للاتصالات – السودان - Sudan National Communication Corporation	- Centre of Quality in the Global Supply Chain -جامعة نوتنغهام – بريطانيا
شركة Greatlinks – الامارات	شركة رولز رويس – بريطانيا
شركة دانفوديو التجارية- السودان	الخطوط الجوية السودانية – السودان
شركة دانفوديو للمقاولات – السودان	المركز الدولي للجوده – السودان
شركة عابره للنقل – السودان	شركة خبراء الجوده – السودان
شركة سالكة للنقل- السودان	أكاديميه الخرطوم التقنيه – السودان
مجمع صافات للطيران – السودان	Centre for Concurrent Enterprise - جامعة نوتنغهام – بريطانيا
	مجمع ساريه الصناعى - السودان
	الشركة السودانية للخدمات البريدية- السودان

EXPERIENCE

Assistant Professor - Logistics and SCM – Community College of Qatar, Doha – Qatar (*Adjunct 2018 to 2020, Full time 2020 – present*)

Assistant Professor - Logistics and Strategy – Sudan University of science and Technology (*Adjunct 2010 – present*)

Director, PMO, Senior Postal Expert and HR Consultant - Qatar Postal Services Company (Qatar Post), Doha - Qatar (*Nov13 – Jan2021*)

Key Accountabilities include:

- Overseeing the development of the overall Transformation Strategy, cross-functional Policies & Procedures (including HR and Organizational Development), Operations, Sales/Marketing, Retail and IT. Developed by PwC/ Strategy&, Qatar Post 2-year strategy has an estimated budget of US\$145 million.
- Drive the overall strategy execution and review the transformation Master Plan and its key deliverables in collaboration with all relevant stakeholders.
- Delivering successful change initiatives by focusing on a talent-centric and open-source approach.
- Represent the PMO in the Steering Committee.

HR Planning Accountabilities include:

- Oversee and manage the HR Planning, Recruitment, Government Relations and Payroll related aspects for Q-Post.
- Managed the development of all HR related Policies with KPMG which included, Corporate Governance Framework, HR Manual, HR Policy
- Steer the development and be responsible for updates to the organization's HR policies and procedures. Ensure that all HR policies are in interest of the organization, the employees and are legally compliant

Sabbatical –

(*July13 – Nov13*)

Managing Director, Sudanese Postal Service Company (SudaPost), Khartoum - Sudan

(*Jan09 – Jul13*)

Key Accountabilities include:

- Founder and first-to-be appointed Managing Director of post-privatization SudaPost, I led a Team tasked with transforming the Organization into a fully privatized and self-sustained Business.
- Influential in leading the new brand & name change to SudaPost, I was responsible for creating the whole operational network as well as for the opening of 150 Offices across Sudan equipped with efficient IT systems, fully supported by track & trace functionality.

Part-Time lecturer at Sudan University of Science & Technology

(*Jan09 – Jul13*)

- Taught subjects of: Logistics and Supply Chain Management Human Development, Human Resources, Learning and Development Quality, Strategic Planning and Performance Management for MSc students.
- Supervised several MSc dissertations

Director of Planning, Quality & Studies, Social Security Investment Authority (SSIA), Khartoum – Sudan (*Oct06 – Jan09*)

Key Accountabilities include:

- Develop & deliver high quality business opportunities serving Organization's Mission: *"Invest social funds in guaranteed projects with high return on investment & potential partnerships"*.
- Long-term strategic planning for the whole organization pertaining to exploring and identifying viable investment fields.
- Review feasibility studies and contribute towards the delivery of chosen projects, with the development of relevant Business Plans: 13 high-impact Projects were approved covering diverse

Various Academic Studies – UK

(Jan01-Sep06)

Lead Engineer, Maintenance & NDT (Non-destructive Testing), Sudan Airways, Khartoum – Sudan
(Oct94 - Jan01)

Key Accountabilities include:

- Conduct Quality Audits to meet Engineering Standards Manual and NDT requirements to time and specifications. Follow up with comprehensive Audit Report with findings, feedback and recommendations. Take corrective action as required.
- As a fully licensed engineer in all 5 methods of NDT ASNT (ISA, UK), trained new and existing NDT

Papers

- Published Chapter in Book titled: Energy Costs, International Developments & New Directions Chapter 1. "Opportunities for Renewable Energy in rural Communities of Sudan"; pp.1-37 (Khalid S. Ahmed, 17 Juniper Court, Forest Road West, Nottingham, UK). ISBN: 978-1-60741-700-2 – NOVA.
- Quality Management in Arabic –speaking countries, Journal of Transnational Management, USA, 2007.
- The Development of Quality Management in Sudan, Journal of Quality Management, UK, 2020 (under review).
- IDENTIFYING, DEVELOPING, AND MOVING SUSTAINABLE COMMUNITIES THROUGH APPLICATION OF BIOENERGY FOR ENERGY OR MATERIALS: FUTURE PERSPECTIVE THROUGH ENERGY EFFICIENCY. Energy Research Institute (ERI). Nottingham, United Kingdom ♣ Sustainable Development in Low Carbon, Cleaner and Greener Energies and the Environment. Energy Research Institute (ERI). Nottingham, United Kingdom.